

# Read, and Print Twice as Many Words as Last---and You Commence to Be "Lucky"

What proportion of a newspaper's readers will read an ad? What proportion will read a news story? In each instance it depends upon the appeal to the personal interest—the cleverness of construction—the lure of typographical appearance.

Sometimes every reader of this paper will read your ad. At other times, one in ten. It depends on the ad.

## TIMES WANTS AND OTHER CLASSIFIED ADVERTISEMENTS

### ONE CENT A WORD FOR SITUATIONS WANTED HELP WANTED ROOMS FOR RENT ROOMS WANTED ROOMS AND BOARD BOARD WANTED

Two cents a word for all other classified advertisements. For less than these insertions, if inserted for three or more consecutive days, one cent a word for each insertion. These rates do not apply to Personal Advertisements. Advertisements will be accepted at any of the following branch offices of The Times Business Office, or at either a branch office of The Times Business Office, or they may be telephoned direct to The Times (Main 1200), and a messenger will call to collect without additional charge to the advertiser.

#### BRANCH OFFICES.

**NORTHWEST.**  
GOLDENBERG, 7th and K sts. nw.  
K. KANN, 8th and K sts. nw.  
GREEN'S CAPITAL ADVERTISING AGENCY, 14th and K sts. nw.  
W. E. McNULTY, Clear Store, 14th and P sts. nw.  
ROBERTS AND PHARMACY, 14th and P sts. nw.  
NORICE, 14th and P sts. nw.  
K. T. TAYLOR, 14th and P sts. nw.  
EUGENE R. NICHOLS, 14th and P sts. nw.

**NORTHEAST.**  
CHAR H. BLUMBERG, 14th and P sts. ne.  
M. J. DUNCAN & CO., 14th and P sts. ne.  
A. E. POWELL, 14th and P sts. ne.  
O'DONNELL DRUG CO., 14th and P sts. ne.  
M. S. FAHEY, 14th and P sts. ne.

**SOUTHWEST.**  
V. HUGO EISENBEISS, 7th and B streets.

**GEORGETOWN.**  
F. F. WELLES, Pharmacy, 3334 M st. nw.

**ANACOSTIA.**  
BURY'S PHARMACY, corner Monroe and Jefferson sts.

**BROOKLAND, D. C.**  
ARTHUR H. F. LUTHER, Drug Store.

**ALEXANDRIA, VA.**  
R. L. CARNE & CO., 703 King st.

## Help Wanted—Female.

WANTED—White or colored servant; stay nights. 523 2d st. nw. jels-31  
WANTED—Neat girl to do housework and spend summer in country. 734 6th st. nw. jels-31  
WANTED—By small family in suburb on Tenleytown car line, girl for general housework; house all modern improvements. Address BOX 186, Times office. jels-31  
WANTED—Experienced waitress, at once, 239 Pennsylvania ave. nw. jels-31  
WANTED—Colored girl to do general housework for family; reference required. Apply 2136 H st. nw. jels-31  
WANTED—A cook to go to resort for summer; small family; good wages. Apply B st. ne. jels-31  
WANTED—Colored woman as pastry cook; good on home cooking; for Asbury Park, N. J., 14th and P sts. nw. Call 623 Rhode Island ave. nw. jels-31  
WANTED—A half grown girl for nurses; must stay nights. Apply 453 New York ave. nw. jels-31  
WANTED—Finishers on pants. 605 7th st. nw. 4th floor. jels-31  
WANTED—A girl for general housework; good place; fair pay. 423 11th st. jels-31  
WANTED—Woman cook for New York; private family; 425; pay paid. 419 10th st. nw. jels-31  
WANTED—General workers, chambermaids, waitresses; this city and North. EUREKA, 1011 New York ave. jels-31  
WANTED—Expert shirt waist maker; none other need apply. 1314 K st. nw. jels-31  
WANTED—White chambermaid and mangle help for the laundry. Apply ST. JAMES HOTEL. jels-31  
WANTED—Neat girl for general housework. 623 Q st. nw. jels-31  
WANTED—Colored cook; good reference. 1140 Connecticut ave. jels-31  
WANTED—Girl to cook, wash and iron; small family. Call at once, 723 North Capitol st. jels-31  
WANTED—Woman for general housework, three in family; stay nights; good home for right party. 711 9th st. se. jels-31  
WANTED—Boarding house cook. 1109 H st. nw. jels-31  
WANTED—Young white woman for stamping and looking over checks; must be quick and accurate at figures; 45¢ per week and board. Apply WALLIS CARE, 617 12th st. nw. jels-31  
WANTED—Girl for general housework; good wages. 1427 W st. nw. jels-31  
WANTED—Good white cook; go to mountains in summer; Washington in winter; permanent position if satisfactory. Call between 9 and 12 Monday morning, June 15, 1937. 1707 H st. nw.; bring references. jels-31  
WANTED—Servant girl for general housework. Apply 141 13th st. nw. jels-31  
WANTED—Cook, washer, and ironer; good reference; good wages. Apply 1847 Wyoming ave. nw. jels-31  
WANTED—Colored woman as cook, or one who can do general housework. 224 3d st. se. jels-31  
WANTED—Solemnly; one who is familiar with bookkeeping preferred. FREEDMAN, SWORZYN & CO., 419 9th st. nw. jels-31  
WANTED—Barber; guarantee given. 323 H st. se. jels-31  
WANTED—Experienced waitresses, at once; day work. 905 F st. nw. jels-31  
WANTED—Genuine diamond rings; 32 values selling for 12 at KLEINMAN'S, 721 7th st. nw. jels-31  
WANTED—Woman to cook, wash and iron in a small house for a family of four; \$4 per week. MRS. H. J. SMITH, 417 High st. Easton, Pa. jels-31  
WANTED—Right experienced waitress for cafe. Apply MRS. HORTON, 723 9th st. nw. jels-31  
WANTED—Waitresses; experienced; reference. 86¢ per week. WASHINGTON CAFE, 5th and P sts. nw. jels-31  
WANTED—Modern improved whiskey, 92¢ quart; imported and domestic wines and liquors; leading brands, at cut prices; two bottles straight pure rye, any brand, Wedderburn Rye combination, \$1.85. THE JOHN WEDDERBURN CO., 616 F st. nw. Phone 564 Main. my31-tf

## Help Wanted—Male.

WANTED—Young colored man to help on soda water wagon. AMERICAN BOTTLING CO., 317 13th st. ne. jels-31  
WANTED—Twenty men for sewer work. East Capitol and 17th st. ne. JAMES A. COYLE. jels-31  
WANTED—Steward for city; \$35; at once. FISHER'S AGENCY, 419 16th st. nw. jels-31  
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WANTED—Non-union plasterers, tile setters, and sheet metal workers; Washington wages and eight hours per day. Apply MASTER PLASTERERS' ASSOCIATION, 1353 G st. nw. jels-31  
WANTED—Young man who understands cutting meat and working around grocery store. W. DEGREE, 1095 C st. se. jels-31  
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WANTED—Laborers, \$1.50 per day. 3194 Highland ave. Cleveland Park. jels-31  
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WANTED—A night clerk in a first-class hotel; must be a good penman; understand accounts; one with experience preferred; reference required. Address BOX 181, Times office. jels-31  
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WANTED—By young man congenial companion and roommate. Address BOX 184, Times office. jels-31  
WANTED—Young man to sell an office supply. Address BOX 182, Times office. jels-31  
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WANTED—Fifty men to clean brick; two months' work. W. F. NASH, Washington Park, foot of 4th st. nw. jels-31  
WANTED—Non-union plasterers, tile setters, and sheet metal workers; Washington wages and eight hours per day. Apply MASTER PLASTERERS' ASSOCIATION, 1353 G st. nw. jels-31  
WANTED—Young man who understands cutting meat and working around grocery store. W. DEGREE, 1095 C st. se. jels-31  
WANTED—A young man, 17 or 18 years old, with knowledge of machines and machinery. THE HAMMOND TYPE CO., Colorado building. jels-31  
WANTED—Real estate salesman for city property. Address BOX 12, Times office. jels-31  
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WANTED EVERYWHERE—Hostlers to tack signs, distribute circulars, samples, etc.; no canvassing; good pay. SUN ADVERTISING BUREAU, Chicago. my31,jels-31  
WANTED—Ice cream helper. 1331 14th st. nw. jels-31  
WANTED—Man for retail delivery milk wagon; a hustler. W. A. SIMPSON, 530 14th st. nw. jels-31  
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